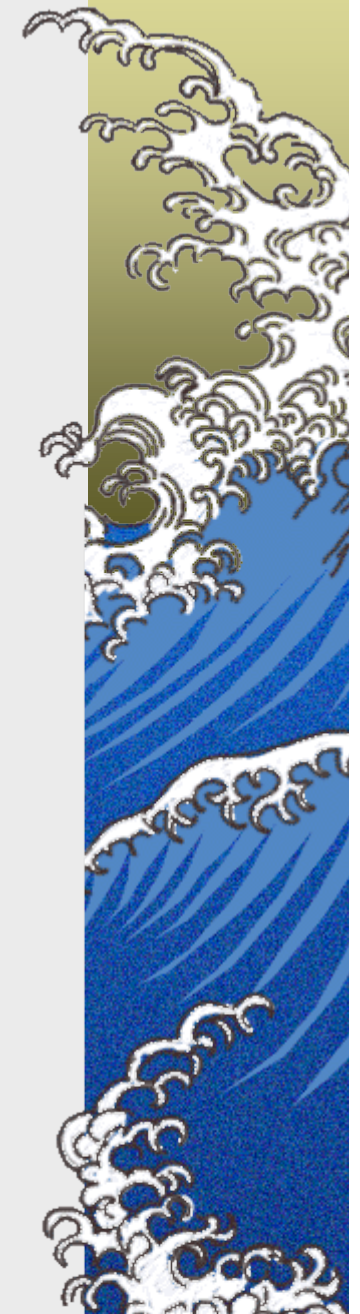


SAMURAI MANAGEMENT

IN 13TH CENTURY JAPAN THERE WAS NO RULE BUT LAWLESSNESS. CRIMINALS CONTROLLED THE POPULATION, THE STRONG FED OFF THE WEAK. SHINTO, CONFUCIAN & BUDDHIST MONASTERIES RESPONDED BY TEACHING YOUNG MEN THAT THEY MUST APPLY THEIR VALUES, WITH FORCE & CUNNING, TO CREATE A BETTER STATE. THE SAMURAI AROSE AS A FORCE TO COMBAT EVIL & RESTORE PEACE—FIRST AS INDIVIDUALS, THEN IN GROUPS, THEN AN ARMY. BY THE 16TH CENTURY JAPAN EMERGED FROM ITS LONG NIGHTMARE OF CONFUSION & TODAY IS AMONG THE THE WEALTHIEST AND MOST EDUCATED NATIONS WITH AN APPROACH TO MANAGING BASED IN PART ON SAMURAI TEACHINGS.



KODO DRUMMERS, ATHLETES IN TRAINING SINCE AGE 12, STILL PLAY THE WAR DRUMS. THE CADENCES ARE DESIGNED TO ASSIST MIND PREPARATION, TRAINING, FIELD PERFORMANCE, & TO SCARE AWAY THE DEMONS OF FEAR. CLOSE YOUR EYES & SEE YOURSELF ANNIHILATING THREATENING DEMONS.



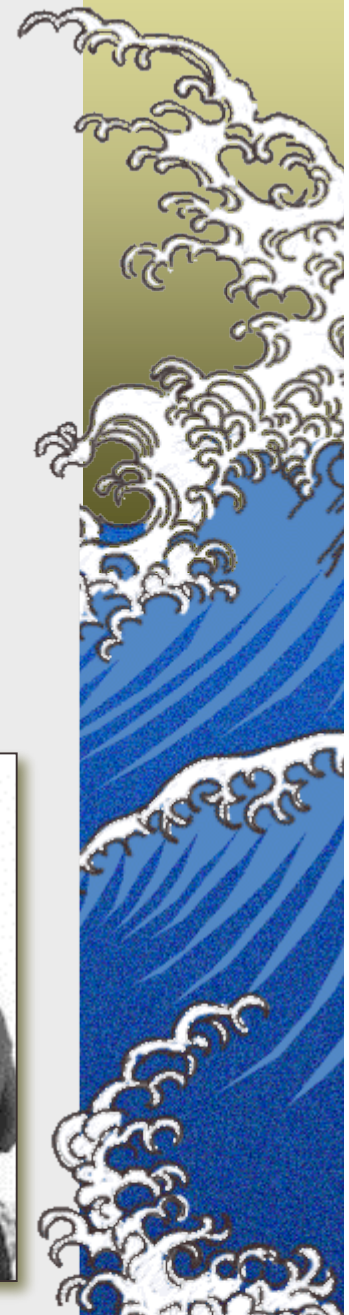
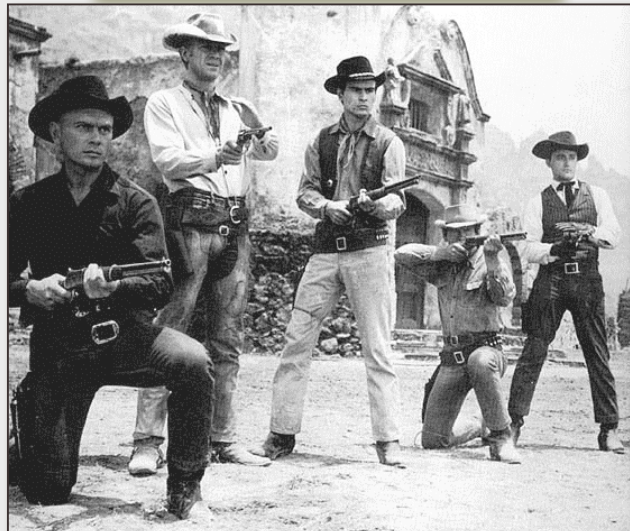
THE MAGNIFICENT SEVEN

THE SEVEN SAMURAI

THEY WERE SEVEN & THEY FOUGHT LIKE SEVEN HUNDRED!

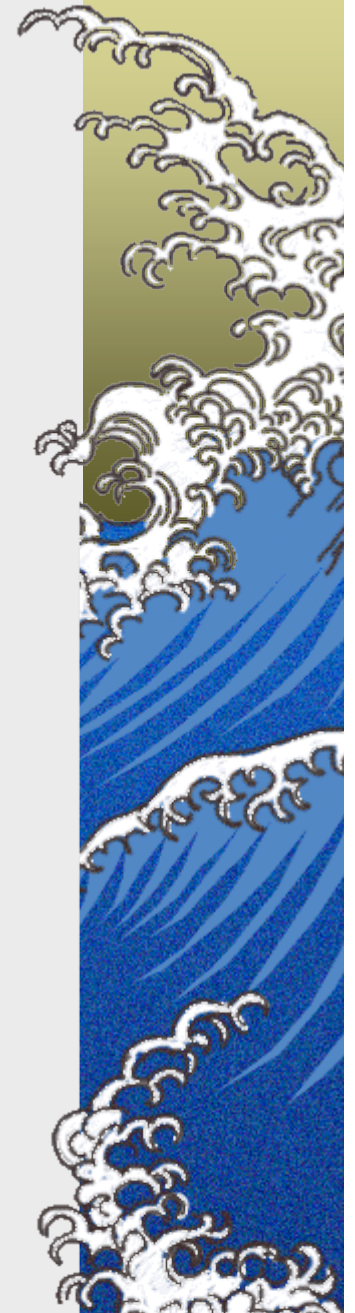


*WEST
MEETS
EAST*



THE WAY OF THE SAMURAI

- DO NOT THINK DISHONESTLY
- **THE WAY IS IN TRAINING**
- BECOME ACQUAINTED WITH EVERY ART
- **KNOW THE WAYS OF ALL PROFESSIONS**
- DISTINGUISH BETWEEN GAIN & LOSS IN WORLDLY MATTERS
- **DEVELOP INTUITIVE JUDGEMENT & UNDERSTANDING**
- PERCEIVE THOSE THINGS WHICH CANNOT BE SEEN
- **PAY ATTENTION EVEN TO TRIFLES**
- DO NOTHING WHICH IS OF NO USE

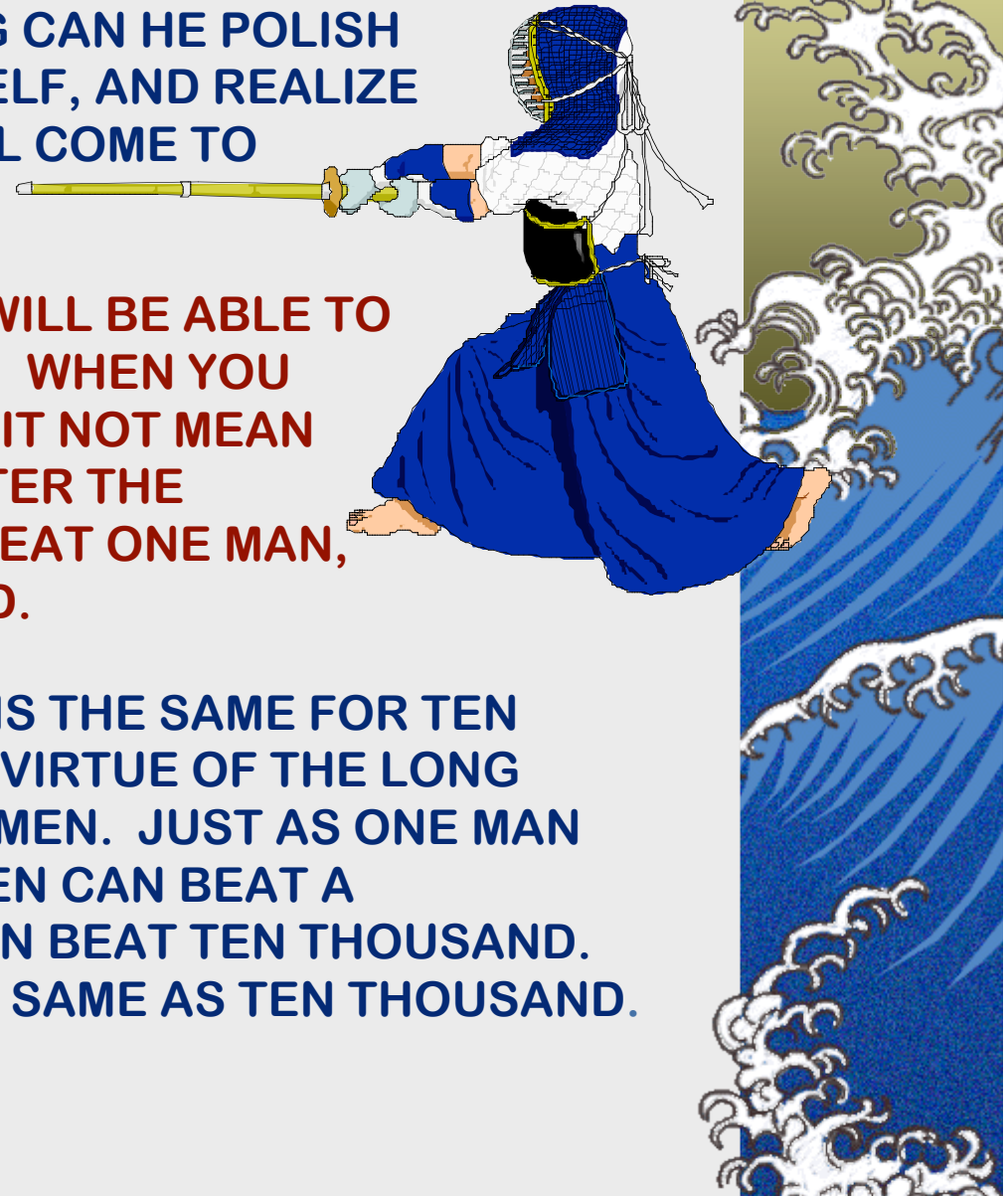


PREPARATION & ATTITUDE

TRAINING MORNING AND EVENING CAN HE POLISH HIS SKILL, BECOME FREE FROM SELF, AND REALIZE EXTRAORDINARY ABILITY. HE WILL COME TO POSSESS MIRACULOUS POWER.

WITH SUFFICIENT TRAINING YOU WILL BE ABLE TO BEAT TEN MEN WITH YOUR SPIRIT. WHEN YOU HAVE REACHED THIS POINT, WILL IT NOT MEAN THAT YOU ARE INVINCIBLE? MASTER THE PRINCIPLES, WHEN YOU FREELY BEAT ONE MAN, YOU BEAT ANY MAN IN THE WORLD.

THE SPIRIT OF DEFEATING A MAN IS THE SAME FOR TEN MILLION MEN. IF HE ATTAINS THE VIRTUE OF THE LONG SWORD, ONE MAN CAN BEAT TEN MEN. JUST AS ONE MAN CAN BEAT TEN, SO A HUNDRED MEN CAN BEAT A THOUSAND, AND A THOUSAND CAN BEAT TEN THOUSAND. IN MY STRATEGY, ONE MAN IS THE SAME AS TEN THOUSAND.



MANAGE BY OBJECTIVES

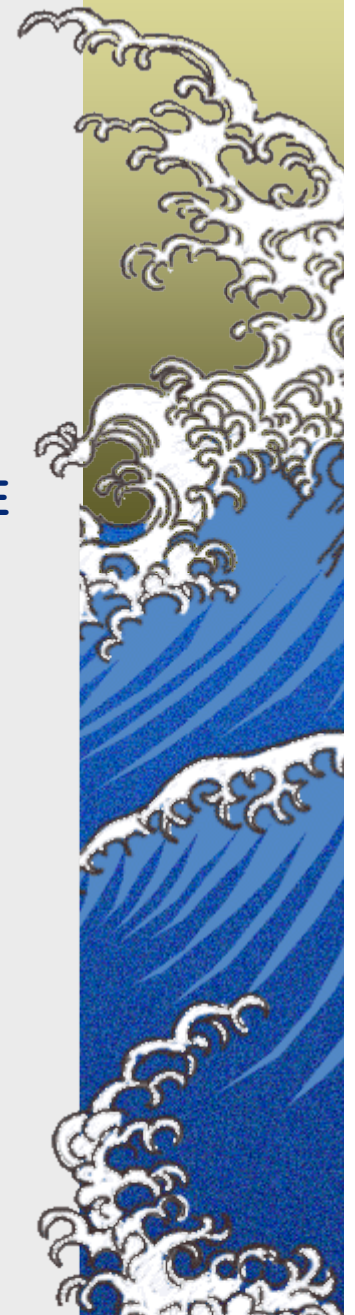
WHEN YOU TAKE UP A SWORD, YOU MUST FEEL INTENT ON CUTTING THE ENEMY. *THE PRIMARY THING* WHEN YOU TAKE A SWORD IN YOUR HANDS IS YOUR INTENTION TO CUT THE ENEMY, WHATEVER THE MEANS.

WHENEVER YOU PARRY, HIT, SPRING, STRIKE OR TOUCH THE ENEMY'S CUTTING SWORD, YOU MUST CUT THE ENEMY IN THE SAME MOVEMENT. IF YOU THINK ONLY OF HITTING,



GING, STRIKING OR TOUCHING ENEMY, YOU WILL NOT BE ABLE ALLY TO CUT HIM. MORE THAN IING, YOU MUST BE THINKING OF YING MOVEMENT THROUGH TO NG HIM.

HIT WITH YOUR BODY, AND HIT WITH YOUR SPIRIT, AND HIT FROM THE VOID WITH YOUR HANDS, *ACCELERATING STRONGLY*.

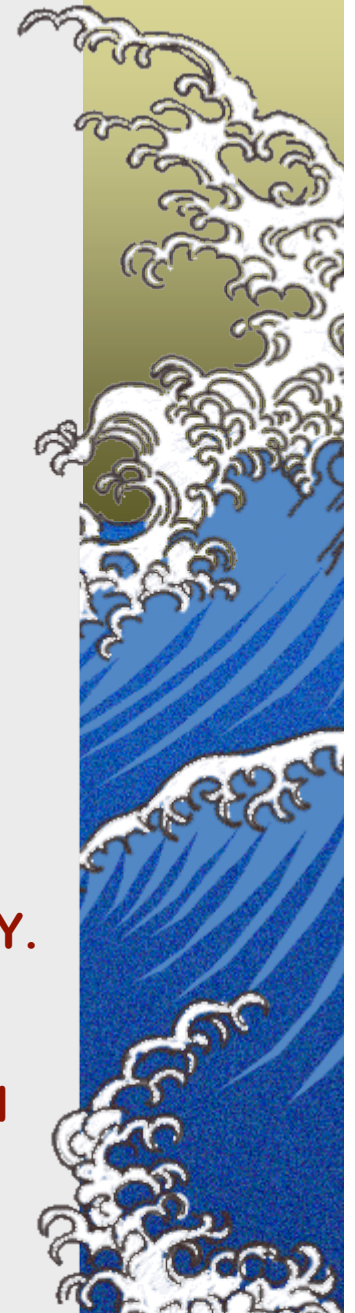


“DRESS FOR SUCCESS”



ADOPT A STANCE WITH THE HEAD ERECT, NEITHER HANGING DOWN, NOR LOOKING UP, NOR TWISTED. YOUR FOREHEAD AND THE SPACE BETWEEN YOUR EYES SHOULD NOT BE WRINKLED. DO NOT ROLL YOUR EYES NOR ALLOW THEM TO BLINK, BUT SLIGHTLY NARROW THEM. WITH YOUR FEATURES COMPOSED, KEEP THE LINE OF YOUR NOSE STRAIGHT WITH A FEELING OF SLIGHTLY FLARING YOUR NOSTRILS.

HOLD THE LINE OF THE REAR OF THE NECK STRAIGHT: INSTILL VIGOR INTO YOUR HAIRLINE, AND IN THE SAME WAY FROM THE SHOULDERS DOWN THROUGH YOUR ENTIRE BODY. LOWER BOTH SHOULDERS AND, WITHOUT THE BUTTOCKS JUTTING OUT, PUT STRENGTH INTO YOUR LEGS FROM THE KNEES TO THE TIPS OF YOUR TOES. BRACE YOUR ABDOMEN SO THAT YOU DO NOT BEND AT THE HIPS.



DEFEATING THE MANY

WHEN YOU ARE FIGHTING ONE AGAINST MANY DRAW BOTH SWORD AND COMPANION SWORD AND ASSUME A WIDE-STRETCHED LEFT AND RIGHT ATTITUDE. ***THE SPIRIT IS TO CHASE THE ENEMIES*** AROUND FROM SIDE TO SIDE, EVEN THOUGH THEY COME FROM ALL FOUR DIRECTIONS. GO TO MEET FIRST THOSE WHO ATTACK FIRST. CAREFULLY EXAMINE THE ATTACKING ORDER, AND CUT LEFT AND RIGHT ALTERNATELY WITH YOUR SWORDS.



WAITING IS BAD. CUT THE ENEMIES DOWN AS THEY ADVANCE, CRUSHING THEM IN THE DIRECTION FROM WHICH THEY ATTACK. YOU MUST DRIVE THE ENEMY TOGETHER, AND WHEN THEY ARE SEEN TO BE PILED UP, CUT THEM DOWN STRONGLY WITHOUT GIVING THEM ROOM TO MOVE.



ABSOLUTE GOAL COMMITMENT



CRUSH THE ENEMY REGARDING HIM AS BEING WEAK. IN LARGE-SCALE STRATEGY, WHEN WE SEE THAT THE ENEMY HAS FEW MEN, OR IF HE HAS MANY MEN BUT HIS SPIRIT IS WEAK AND DISORDERED, WE KNOCK THE HAT OVER HIS EYES, **CRUSHING HIM UTTERLY**. IF WE CRUSH LIGHTLY, HE MAY RECOVER.

IN SINGLE COMBAT, IF THE ENEMY IS LESS SKILFUL THAN OURSELF, IF HIS RHYTHM IS DISORGANIZED, OR IF HE HAS FALLEN INTO EVASIVE OR RETREATING ATTITUDES, **WE MUST CRUSH HIM STRAIGHT-AWAY**, WITH NO CONCERN FOR HIS PRESENCE AND WITHOUT ALLOWING HIM SPACE FOR BREATH. IT IS ESSENTIAL TO CRUSH HIM ALL AT ONCE. THE PRIMARY THING IS NOT TO LET HIM RECOVER HIS POSITION EVEN A LITTLE.

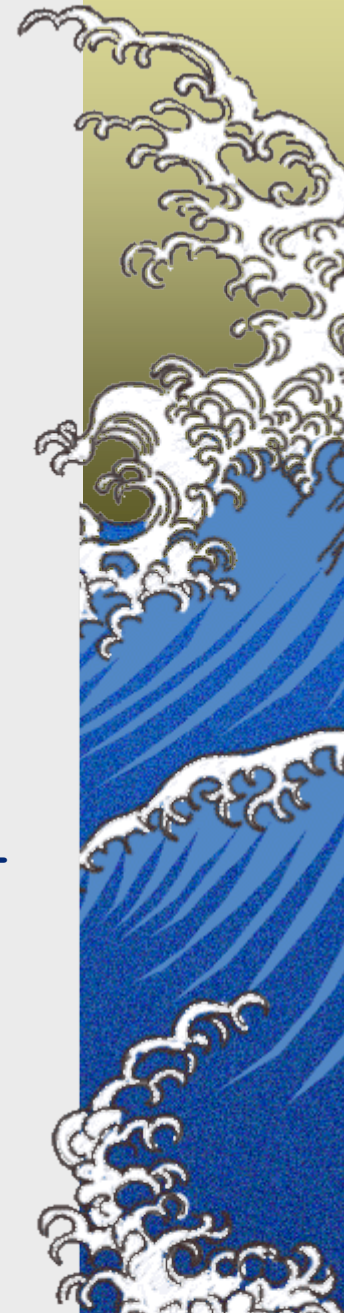


THE SPIRIT OF BATTLE

THE SPIRIT OF FIRE IS FIERCE, WHETHER THE FIRE BE SMALL OR BIG; AND SO IT IS WITH BATTLES. YOU MUST APPRECIATE THAT SPIRIT CAN BECOME BIG OR SMALL. ***YOU MUST TRAIN DAY AND NIGHT IN ORDER TO MAKE QUICK DECISIONS.*** IN STRATEGY IT IS NECESSARY TO TREAT TRAINING AS A PART OF NORMAL LIFE WITH YOUR SPIRIT UNCHANGING.



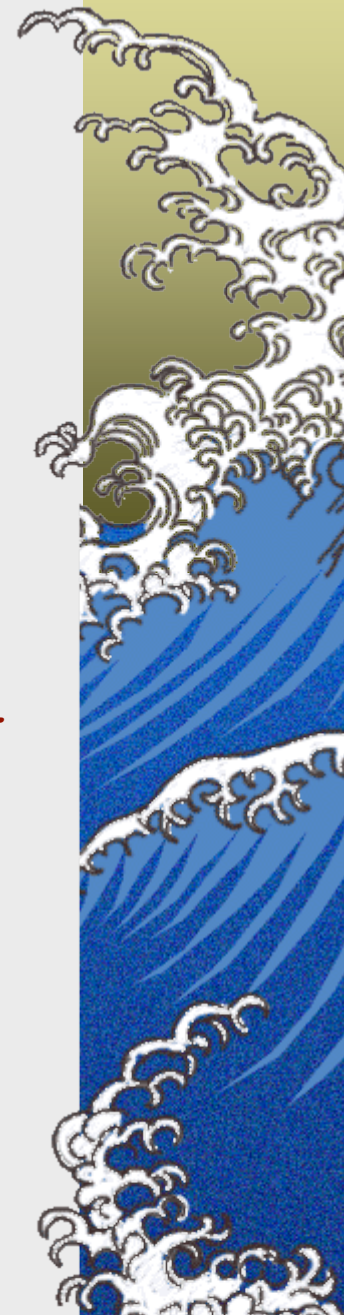
TRAIN FROM THE START WITH THE SWORD AND LONG SWORD IN EITHER HAND. THIS IS A TRUTH: WHEN YOU SACRIFICE YOUR LIFE, ***YOU MUST MAKE FULLEST USE OF YOUR WEAPONRY.*** IT IS FALSE NOT TO DO SO, AND TO DIE WITH A WEAPON YET UNDRAWN.



CONTRARIANISM

THE “MOUNTAIN-SEA” SPIRIT MEANS THAT IT IS BAD TO REPEAT THE SAME THING SEVERAL TIMES WHEN FIGHTING THE ENEMY. THERE MAY BE NO HELP BUT TO DO SOMETHING TWICE, BUT *DO NOT TRY IT A THIRD TIME*. IF YOU ONCE MAKE AN ATTACK AND FAIL, THERE IS LITTLE CHANCE OF SUCCESS IF YOU USE THE SAME APPROACH AGAIN. IF THE ENEMY THINKS OF THE MOUNTAINS, ATTACK LIKE THE SEA; AND IF HE THINKS OF THE SEA, ATTACK LIKE THE MOUNTAINS.

IN SINGLE COMBAT YOU MUST NOT FIX THE EYES ON DETAILS. *IF YOU FIX YOUR EYES ON DETAILS AND NEGLECT IMPORTANT THINGS*, YOUR SPIRIT WILL BECOME BEWILDERED, AND VICTORY WILL ESCAPE YOU



PHILOSOPHER'S STONE

STEP BY STEP WALK THE THOUSAND-MILE ROAD. STUDY STRATEGY OVER THE YEARS AND ACHIEVE *THE SPIRIT OF THE WARRIOR*.

TODAY IS VICTORY OVER YOURSELF OF YESTERDAY;
TOMORROW IS YOUR VICTORY OVER LESSER MEN. NEXT, IN ORDER TO BEAT MORE SKILFUL MEN, TRAIN ACCORDING TO THIS BOOK, NOT ALLOWING YOUR HEART TO BE SWAYED ALONG A SIDE TRACK. EVEN IF YOU KILL AN ENEMY, IF IT IS NOT BASED ON WHAT YOU HAVE LEARNED IT IS NOT *THE TRUE WAY*.

"I TAKE UPON MYSELF THE SPIRIT
OF THE WARRIOR"

"WO-TSU-BU-SU"

"WE WILL UTTERLY DESTROY &
ANNIHILATE THE ENEMY"

